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Barcelona Activa is the Barcelona's local economic development agency. Founded in 1987, in its 30 years it has helped to create **29,000 companies** (an average of more than 3 companies per day) with a survival rate exceeding four years in 80% of the cases. In addition, the organisation has helped and assisted more than **650,000 people**.

Today Barcelona Activa has the capacity to help 12,000 enterprises and incubate 200 businesses per year. In 2021, the organisation had a budget of 61.8 million euros, of which two thirds went towards boosting employment and socio-economic innovation.

Mission

As a Local Development Agency, our mission is to contribute to the improvement of people's quality of life by promoting the economic competitiveness of the city and the rebalancing of the territories, through the promotion of quality employment, boosting entrepreneurship and supporting a plural, diverse and sustainable business fabric, from an economic, social and environmental perspective.

Vision

Our vision is to make Barcelona an international benchmark city for working, entrepreneurship and living with social and environmental values.

Find out more



Barcelona Activa's activity is developed around these

4 values

Equal opportunities and social progress



2

Internal and external cooperation



3

A social and sustainable economy at the people's service



A spirit o

A spirit of public service, and professional and personal ethics



What do we do?

We assist citizens

throughout the job searching process.

barcelonactiva.cat/
treball

We support entrepreneurs

-collectives, grassroots organisations and individuals-to make their business ideas a reality.

barcelonactiva.cat/ emprenedoria We help businesses and organisations

grow, connect with the ecosystem, and consolidate through socially responsible models.

barcelonactiva.cat/
empreses

We offer training

to those looking for work, to entrepreneurs and to professionals.

barcelonactiva.cat/
formacio

We do all this in terms of territory, including perspectives of gender and diversity from a vision of a diverse and socially responsible economy.



Strategic framework

To develop all our activity, we take as a reference framework <u>Barcelona Green</u> <u>Deal</u> economic agenda, the new municipal strategy to recover the city's economy, with the priorities of retaining and training talent, facilitating economic activity and attracting more and better investment; the <u>PAM</u>, the extraordinary Municipal Action Plan in response to the pandemic, planned for the period 2020-2023; and the <u>Barcelona 2030 Agenda</u>, the roadmap to achieve the Sustainable Development Goals.

5+1 priorities:

For a more equitable, sustainable and competitive economy

- Digital training and skills building
- 4 Local and social cohesion
- 2 Strengthening entrepreneurship and business competitiveness
- 5 New drivers of territorial and sectoral development
- Protecting jobs and promoting quality employment
- 6 Corporate development

In addition, Barcelona's economic and productive activity diversifies its offer in **strategic sectors of activity**, both emerging and consolidated, which act as real economic engines, innovation and generators of employment, establishing Barcelona as an international benchmark. In this sense, Barcelona Activa focuses on promoting the following sectors considered strategic:



Digital economy



Creative and cultural industries



Health and bio, Sports (Sportstech) and Food (Foodtech)



Industry 4.0



Blue economy and green economy



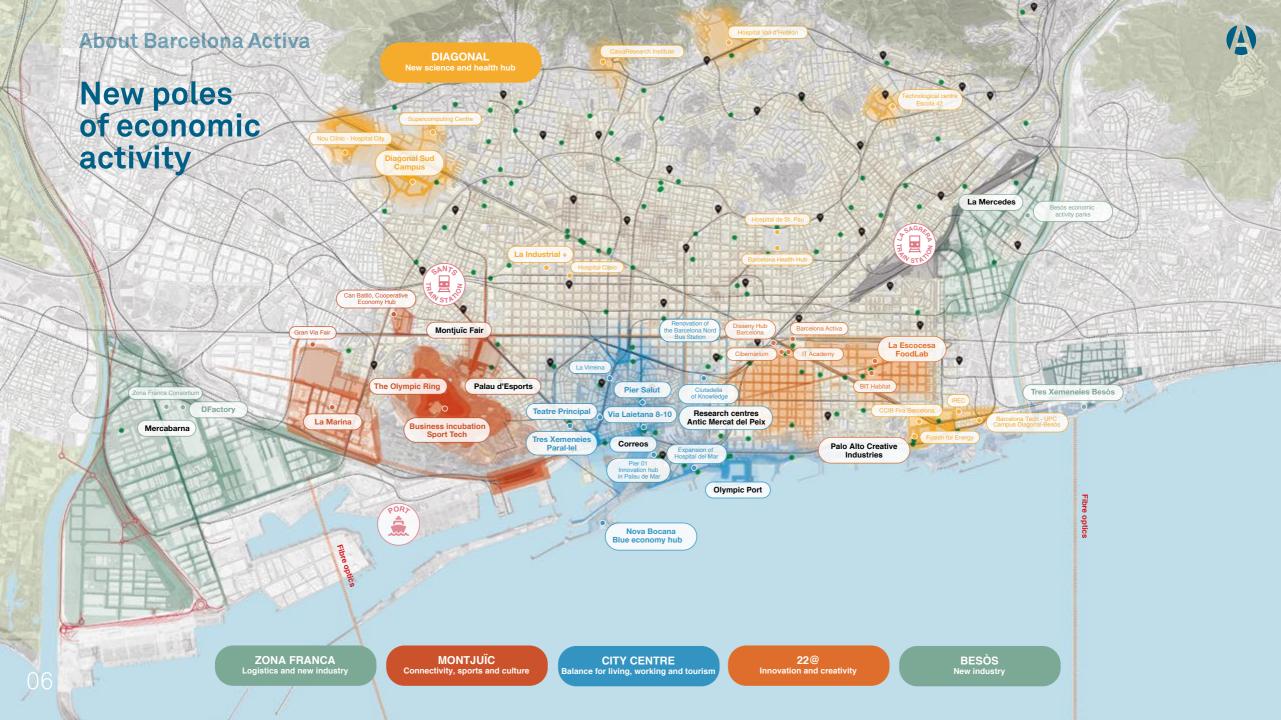
Proximity economy



Visitor economy



Commerce and the hospitality sector





Barcelona Activa 2021 in figures

In 2021, Barcelona Activa assisted a total of **57,656 people**, of which around **58% were women**.

57,656
people assisted (58% women)

€61.8M Barcelona Activa budget

Employment

30,675 people assisted

815

people hired in integrated projects with contracting (IPCs)



Entrepreneurship

9,199

people assisted

1,670

new business projects accompanied

230

incubated businesses and projects



Businesses

8,175

businesses assisted

€54.4M

raised through the Business Funding Service



Training and innovation

16,195

participants in technological training



Local development

2,128

people assisted in the Employment Rights Defense Points

184

proximity projects supported



Socio-economic innovation

4,079

people assisted

419

projects and organisations accompanied





Barcelona Activa's network of facilities





Seu Central
Barcelona Activa's
Headquarters



Porta22 2,000 m² for employment and professional development



Convent de Sant Agustí
Employment and
entrepreneurship facilities in
Ciutat Vella



<u>Ca n'Andalet</u> Training and employment centre in Horta-Guinardó



Centre per a la Iniciativa Emprenedora Glòries Resources for the city's entrepreneurs



Incubadora Glòries
Resources for new, innovative
businesses



Incubadora Almogàvers
Public-private incubator for
new, innovative businesses



Incubadora MediaTIC
The space for businesses of high technological impact



Empreses
The point of reference for
businesses and SMEs of Barcelona

Oficina d'Atenció a les



Parc Tecnològic
Innovation cluster in the north of the city



The point of reference for economic promotion and employment in the Nou Barris district

Nou Barris Activa



Cibernàrium 22@
Centre of technological skills
acquisition for professionals and
businesses



<u>Cibernàrium Nou Barris</u> Digital training centre located at the Technological Park



InnoBA
Centre for Socio-economic
Innovation of Barcelona



Our spokespeople



Jaume Collboni Cuadrado
President

Born in Barcelona in 1969 and a Law graduate from UB, Jaume Collboni has been a member of the UGT National Directorate, spokesperson of PSC for the district of Horta-Guinardó, group coordinator, Coordinator of the Socialist Parliamentary Group in Catalan Parliament, member of the PSC in Catalan Parliament and First Deputy Mayor of Barcelona City Council, Director of the Business, Culture and Innovation Areas. Since 2016, he has been the Vice President of Social and Economic Development for the Metropolitan Area of Barcelona and a firm defender of the idea that the 21st century is the cities' and metropolitan areas' moment.



Félix OrtegaManaging Director

Born in Vic and a Law graduate from UB, holding an MBA in Audiovisual Businesses Management from URL, and a postgraduate degree in Societies and Tax Experts from the Fundación Universitaria Sant Pau - Abat Oliva. He has been Director of Economic Promotion, Commerce and Employment in the Prat de Llobregat City Council, where he developed the 2018-2026 strategy of the Action Plan. He has also been manager of Business, Culture and Innovation for Barcelona City Council, as head of coordination of management and administration for the area of the Second Deputy Mayor, coordinating business activity with the Fira de Barcelona (Barcelona Trade Fair), Mobile World Capital and the Consortium of the Zona Franca.



Lorenzo di Pietro

Executive Director of Entrepreneurship, Business and Innovation

Lorenzo di Pietro has been the Director of Human Capital and Director of Professional Capability and Employment for Barcelona Activa where, since February 2016, he has been the Executive Director of Entrepreneurship, Business and Innovation. An Economics graduate from Sapienza, Rome, Lorenzo di Pietro has a postgraduate degree in Management and Conflict Resolution from UB, a Master's degree in both Public and Social Policies from UPF, and in Management Development Programme from the IESE.



Paco Ramos Martín

Executive Director of Employment Promotion Strategies

Paco Ramos Martín holds a PhD in Law from UB and in Sociology from UAB, as well as a Master's degree in Public Politics from UPF. He has been studies manager in Barcelona Activa, Management Consultant for the Employment Service of Catalonia and Tutor in the Open University of Catalonia. Currently, as well as being the Employment Policies Consultant for Barcelona Provincial Council, he is also the Executive Director of Employment Promotion Strategies for Barcelona Activa, and author of numerous articles and lectures.



Emília Pallàs Zenke

Executive Director of Local Socio-economic Development

Emilia Pallàs Zenke is a psychologist and holds a Master's degree in Public and Social Politics from UPF and Johns Hopkins University. She has been Head of the Department for Social Participation in the Social Rights sector of Barcelona City Council, Secretary of the Municipal Council for Social Wellbeing, and General Deputy Director of Labour Policies for Diversity, of the General Head of Equal Opportunities of the Department for Employment of the Autonomous Government of Catalonia.



Stories of success

The experience of users





With the aim of promoting quality employment for everyone, vocational and technological education and training, and supporting entrepreneurship and business growth, we organise our services and activities in various fields of action.

Entrepreneurship

Barcelona Activa provides entrepreneurs with different advisory services, support for financing, training activities, support programmes and incubation spaces to make sustainable businesses with added value a reality.



Facilities

→ <u>Centre for</u> <u>Entrepreneurship Glòries</u>

L'espai on es pot trobar informació, assessorament expert, aules de formació, Multimèdia i continguts per emprendre un negoci.

→ Convent de Sant Agustí

The benchmark facility in Entrepreneurship and Employment in Ciutat Vella

→ Incubator network

- Glòries Incubator for highly innovative start-ups.
- Almogàvers Incubator for start-ups in the environment of public-private institutions.
- MediaTIC Incubator for start-ups with a high technological impact.
- InnoBAdora for socio-economic innovation projects.

Services

The services, resources and accompaniment are adapted to the different needs that entrepreneurs may require throughout the entrepreneurial process.



Ideation



Modelling



Planning



Execution

Expert advice and support

throughout the process of validation, search for funding and project start-up.

2 Digital information tools and resources

to work on the entrepreneurial project from wherever you want.

Conferences and activities

designed so that entrepreneurs can share their difficulties and projects with others, both to enrich their projects and to do business. Training
for entrepreneurship: short
courses in different formats to
learn about and work on various

business.

Support programmes for groups or economic sectors.

aspects related to starting up a

UXLab, a personalised service that accompanies companies in the conceptualisation and improvement of the usability, user experience and accessibility of their product/service, whether physical or digital.

75%

survival-rate of incubated companies

Barcelona Activa has the highest level of survival for incubated businesses, with an 75% survival rate in the 4th year of life (the overall average is 20%).



Resources

- The point of reference for businesses and SMEs of Barcelona which brings together a range of permanent services of added value for business growth.
- Technology Park
 Situat al districte de Nou Barris
 i gestionat per Barcelona
 Activa, el Parc Tecnològic està
 específicament destinat a ajudar
 a les empreses tecnològiques.
- 22@ Office Business one-stop shop aimed at companies, entrepreneurs, investors or professionals (engineering, architecture, management, etc.) interested in developing a business activity in the 22@ district.

Services

EXPANDED SERVICES DUE TO THE EFFECTS OF COVID-19

service
Diagnosis and definition of investment needs as well as advice based on existing investment products.
Management of support and credit linked to the economic

reactivation.

Business funding

businesses and entities
Service designed for the growth
of SMEs, self-employed people,
entities and Social and Solidarity
Economy (SSE) organisations.
Personalised advice for strategic
reorientation in the context of
Covid-19.

Advisory services for

- Incorporation of companies
 Information, advice and telematic
 processing for the incorporation
 of companies or the registration of
 individual entrepreneurs.
- Talent management
 Accompaniment and advice on the detection of needs linked to the management, attraction and retention of talent.
- Internationalisation and information on foreign trade procedures

Advice on new markets, foreign trade and international business.

Information and municipal procedures
Information and advice on how to mana

Information and advice on how to manage municipal procedures when developing an economic activity in the city.

Business landing

Advice for foreign companies landing in Barcelona (legal options for setting up in Barcelona, company incorporation procedures, immigration procedures, etc.).

Localisation

Advice on the search for space and the process of signing the rental contract and preparing agendas for visits to spaces.

Innovation and prototyping
Accompaniment, programmes,
resources and activities to facilitate
and strategically address the

innovation process of companies.



Employment

Barcelona Activa supports companies, organisations and individuals to improve their competitiveness and sustainability, competitiveness and sustainability, fostering the creation of wealth and quality employment.



Spaces

→ Porta22

An open access space for finding a job, guidance for the professional future and evolving in the working world.

→ <u>Ca n'Andalet</u>

Training and employment centre in Horta-Guinardó.

→ Convent de Sant Agustí

The reference point for employment and entrepreneurship in Ciutat Vella.

→ Nou Barris Activa

The municipal space for economic promotion and employment in Nou Barris.

Services

Barcelona Activa offers support in the process of job search and professional development.

- Information, advice and personalised guidance to find a job, orientate a professional career, improve skills or make a change in employment.
- Online tools and resources for job search and to facilitate self-management in professional improvement.
- Technical-professional training and work experience programmes to respond to all the demands of the labour market, paying special attention to those people who require more support.
- Recruitment activities and sectorial networking to bring closer the reality of the labour market and favour labour insertion.
- Job coaching, mentoring and other methodologies to promote the empowerment of people in their professional growth.



Information Service for Employment

One-stop service in person or online for guidance and job search.





Services

- Technological training
 Basic, specialised and advanced ICT
 training activities for professionals,
 companies and all citizens.
- Training for employment to face the job search process with more guarantees and develop key professional skills.
- Training for companies in areas such as financing, business management, equality, marketing and sales, among others.
- Training to start up
 or strengthen a project with seminars
 on legal aspects, procedures, business
 management, etc.

Formació per perfils:

Young people

Learn a new profession, train in the most in-demand sectors and improve your professional profile with our courses for young people.

- Discover what you like, train and find a job
- Combine training and contracting with the Casas de Oficios (Trade-skills Houses)
- Specialise in sectors of the future
- Learn web development and programming

Women

Be the professional you dream of with programmes and short-term activities that will help you develop your career and grow professionally.

- Make your idea or project grow with the INICIA programme
- Get training to boost your SSE project with Construïm en femení
- Work on your entrepreneurial skills with short-term activities
- Develop skills such as leadership, communication and creativity





Practical and enjoyable actions to promote scientific and technological skills and vocations with a gender perspective among students, teachers and families.

TECHNOLOGICAL TRAINING

> BASIC Antenes Cibernarium

Short courses to get started and advance in the use of the internet and technology, to improve both professionally and in everyday life.

> SPECIALISED Cibernarium

Short and medium-length courses on a variety of subjects aimed at employees, entrepreneurs and iob-seekers.

> ADVANCED IT ACADEMY

Intensive and mentored long-term training in web programming and data science. Once the training has been completed, Barcelona Activa then supports participants in the job seeking process.



New programming campus located in the Technology Park, led by Fundación Telefónica, the Generalitat de Catalunya and Barcelona Activa, with a pioneering and disruptive pedagogical model based on peer-to-peer learning, gamification and self-learning.



More than 16,000 people trained in digital skills



21.834 hours of training given



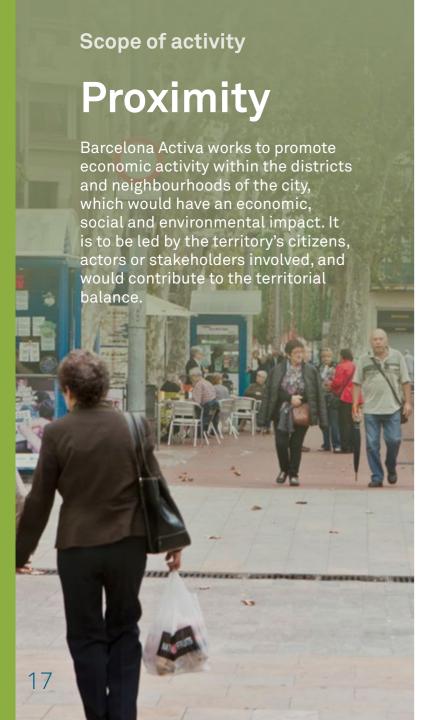
893 web programmers







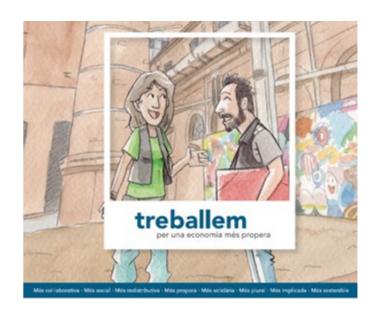




Promotion of Proximity Services (Commerce, culture and care) We promote projects to support economic

reactivation:

- Trade on the verge of reactivation
- Points of Attention to Economic Activity
- Strategy for the revitalisation of ground floor premises in Barcelona
- Funding for the local economy We are increasing funding for Impulsem el que fas (We boost what you do) aid for projects that promote the economy in neighbourhoods.
- **Quality employment** We promote quality employment through the Points for the Defence of Labour Rights, a free municipal service aimed at both citizens and companies.
- Neighbourhood plans We promote economic promotion actions and services adapted to the realities of the neighbourhoods, such as the Xarxa de Resposta Socioeconòmica (The Socioeconomic Response Network - XARSE).
- Sustainable economy of proximity We are committed to new circular economy initiatives:
 - Ciutat Vella pooled resource bank
 - Nau Vila Besòs





District Economic Revitalisation Plans 2021-2023

Economic Development Plans (for the 6 districts below the average) and Economic Reactivation Measures (for the 4 districts above the average).



Access to Barcelona Activa spaces in the territory and new governance

Creation of Economic Promotion Units in 5 districts and reorganisation of spaces to get closer to citizens in a territorial way.





At Barcelona Activa we promote innovation, a key factor for economic competitiveness, the generation of quality employment and the incorporation of new, more digital, environmental and social perspectives.

Beyond innovation within companies, we promote a model of open and collaborative innovation that connects and values the assets of the entire ecosystem of the city and fosters public-private partnerships and collaboration between private agents

At the same time, we encourage innovation from a socio-economic point of view to promote and strengthen entrepreneurial initiatives, entities and companies in the field of the Social and Solidarity Economy (SSE) in the city.

Services / Business Innovation

To increase innovation within companies

- Training in innovation for SMEs, prioritising strategic sectors.
- Diagnosis and advice on innovation and prototyping (Business Support Office-OAE).
- Access to the market and financing, through public procurement, alliances, corporate venturing, etc.
- Aid for innovation.

To generate new market-connected innovation projects

- Interaction with the ecosystem facilitating meeting and exchange spaces.
- Own or third-party collaborative innovation projects (challenges, hackatons, etc.).
- Network experimentation and testing spaces (pilot tests, test beds, etc.).

To promote entrepreneurial innovation and position the city

- Connection between innovation headquarters and with local and international networks.
- Participation in trade fairs, events and business innovation awards (Biz Barcelona, Bnew, Smart City Expo, Innodiàlegs, etc.).
- Dissemination of the different public and private initiatives.



Services / Socio-economic Innovation

Information and guidance

for citizens interested in learning more about the Social and Solidarity Economy and socio-economic innovation. It includes the CoAgenda, which includes SSE and socio-economic innovation activities in the city.

Accompaniment and advice on the Social and Solidarity Economy (SSE)

Social and Solidarity Economy (SSE) for entrepreneurial initiatives or organisations already in operation. Also, with specialised advice in the sectors of care and sustainable textiles.

Access to funding

- Support and training to ensure access to specific grants such as Enfortim l'ESS (We strengthen the SSE).
- Promotion of credit culture to improve access to specific funding for SSE initiatives

4 Tr

Training

aimed at people who want to become entrepreneurs in the SSE and SSE organisations that want to consolidate themselves, with new formats and trends. Reimaginem el futur (Let's reimagine the future) pilot programme to accompany organisations in the process of reinvention at the present time.

SSE programmes for specific SSE groups and sectors

Actions aimed at strengthening specific economic sectors or promoting SSE values and practices with specific groups: women, people in situations of social vulnerability and young people:

- RevESStim el Tèxtil (Programme for initiatives in the textile sector)
- Programme for care organisations
- La Comunificadora (Programme for the promotion of the collaborative economy)
- Camí de la solidesa (Programme for the accompaniment of SSE organisations)
- Construïm en femení (training programme for SSE projects aimed at women)
- TransformESS (programme for the promotion of the SSE and cooperativism)

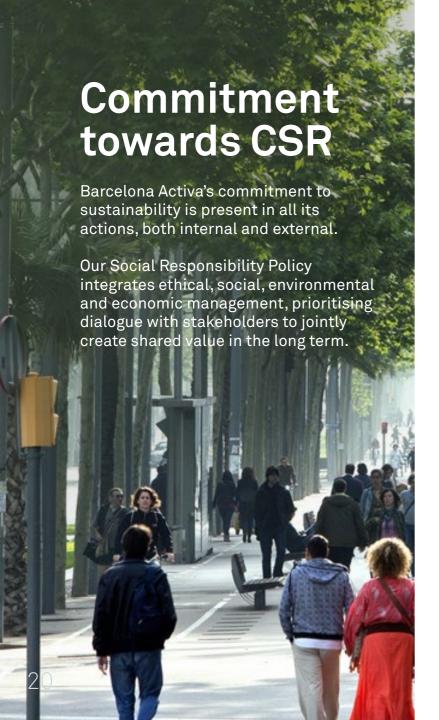
Facilities



It is the reference space for socio-economic innovation. It aims to explore new ideas, organisations, services, products and models that solve needs, and to generate new relationships, collaborations and social and economic changes.







5 strategic axes on which we develop all our actions:



Good governance: ethics and transparency



People: organisational culture



Community: impact on the territory



Value chain: responsible hiring



Environment

Barcelona Activa is a member of various initiatives to promote social responsibility. We are part of the Spanish Network of the United Nations Global Compact and actively contribute to the Sustainable Development Goals (SDGs) established in the 2030 Agenda.



















Equality and diversity

The transversality of gender and diversity is present in all of Barcelona Activa's internal and external actions and is one of our priority areas of intervention.



Equality between women and men in the workplace

Barcelona Activa, committed to gender mainstreaming to achieve gender equality and eliminate the inequalities suffered by women in the world of work, offers various programmes and services to combat occupational segregation, the sticky floor, the glass ceiling, difficulties in reconciliation and the gender pay gap.

Advice and support for companies
Through the Advisory Service for Equality and
Organisation of Time, companies and organisations
receive personalised support from expert municipal
staff. Online courses are also offered on equality
plans, protocols to prevent and deal with sexual
and gender-based harassment, and measures for
the better organisation of time and co-responsible
work-life balance.

Specialised training

Barcelona Activa carries out different training actions aimed at both citizens and companies with the aim of identifying, analysing and eliminating gender inequalities and discrimination in the working environment and in economic development, rooted in sexist stereotypes and prejudices towards differences.

Recognition of diversity
Barcelona Activa works to contribute to the

Barcelona Activa works to contribute to the recognition of a diverse and plural society. It has plans, actions and programmes aimed at specific groups with the aim of eliminating discrimination on grounds of functional diversity, racial, ethnic and cultural origin, age, sexual and gender diversity, new arrivals and people with mental health problems.

Resources

EQUITEST: free and open self-assessment test that helps companies to identify strengths and weaknesses in gender equality.

LGTBI GUIDE for the incorporation of sexual and gender diversity in companies, which provides guidance for integrating LGBTI talent in companies.

STUDIES that analyse the different problems faced by women and make proposals to improve their situation in the workplace.

Commitments

Barcelona Activa is adhered to different entities and initiatives that work in favour of the defence of Human Rights, gender equality, the elimination of discrimination and the reduction of inequalities, and a more egalitarian and sustainable society.



Xarxa de Municipis LGTBI de Catalunya













Projects to promote female talent

Barcelona Activa offers a wide range of projects aimed at professionals, managers and entrepreneurs that seek to accompany women who want to grow professionally and empower them in favour of equal opportunities.





I WANT TO WORK IN MY DREAN PROFESSION

Career coaching for women

Expert advice from a coach and for small groups of women to discover their potential, define their professional goals and advance in their careers.

Skills improvement for women

Intensive courses to develop key skills in the professional field, such as leadership, communication or creativity.

I WANT TO GROW IN MY WORK
ENVIRONMENT

PD3-Make the change

Programme aimed at women, which offers them training in management strategies and skills and facilitates networking, coaching and mentoring spaces.

Camí de la Solidesa (The way towards solidity)

Training and support for SSE organisations made up mainly of women.

I WANT TO MAKE MY BUSINESS IDEA A REALITY

INICIA. Support for new projects

Training and individual mentoring to accompany women who have an entrepreneurial idea or who are starting a project and want to get it off the ground.

Women Mentoring Programme

Expert advice from mentors who offer guidance to women entrepreneurs.

Your company on the web Training and support to digitise companies led by women.

Activities to develop the digital strategy and work on key entrepreneurial skills in the entrepreneurial process.



LIDERA has obtained the consideration of good practice in the framework of the URBACT programme of the European Commission.



+2,000 participants per year

EVALUATIONS

8.8 for programmes

 $9.5_{\text{support}}^{\text{for Personalised}}$



Recognition and collaborations with other entities

The intense work of local development, as well as a permanent external openness in the part of the different leaders of Barcelona Activa, has boosted the agency's recognition beyond the municipal limits and, today, as a primary reference point in the field of local development. In recent years, this point of reference has translated into different forms of recognition and awards for the activity developed by Barcelona Activa.



Latest recognitions

Distinguished good practices

from the organisms dedicated to promoting the Sustainable Development Goals and to combatting the effects of COVID-19. 'European Entrepeneurial Region' award, of the European Comittee of the Regions, for innovative strategy in the promotion of entrepeneurship.

Eurocities Awards nominees, in recognition of the IT Academy Technology training programme.

Special Honourable Mention from the Alares Foundation for the management of diversity and social and employment inclusion, in the framework of the 4th International Awards in managing human diversity and inclusive employment. **Roger Kaufman Award**, in recognition of innovative local development policies.

Award from the Centre for Nursing Innovation and Development from the Official College of Nursing in Barcelona.

Honourable mention in the 10th
Co-responsibilty Awards for Social
Responsibility for training and
awareness-raising actions in Gender
Equality and Diversity.

Second place at the Lifelong Learning Awards, from the Lifelong Learning Platform.

Collaborations





International Regions Benchmarking Consortium: BETA

























Barcelona Activa participates in **projects and international networks** to exchange good practices and position Barcelona at a global level.

